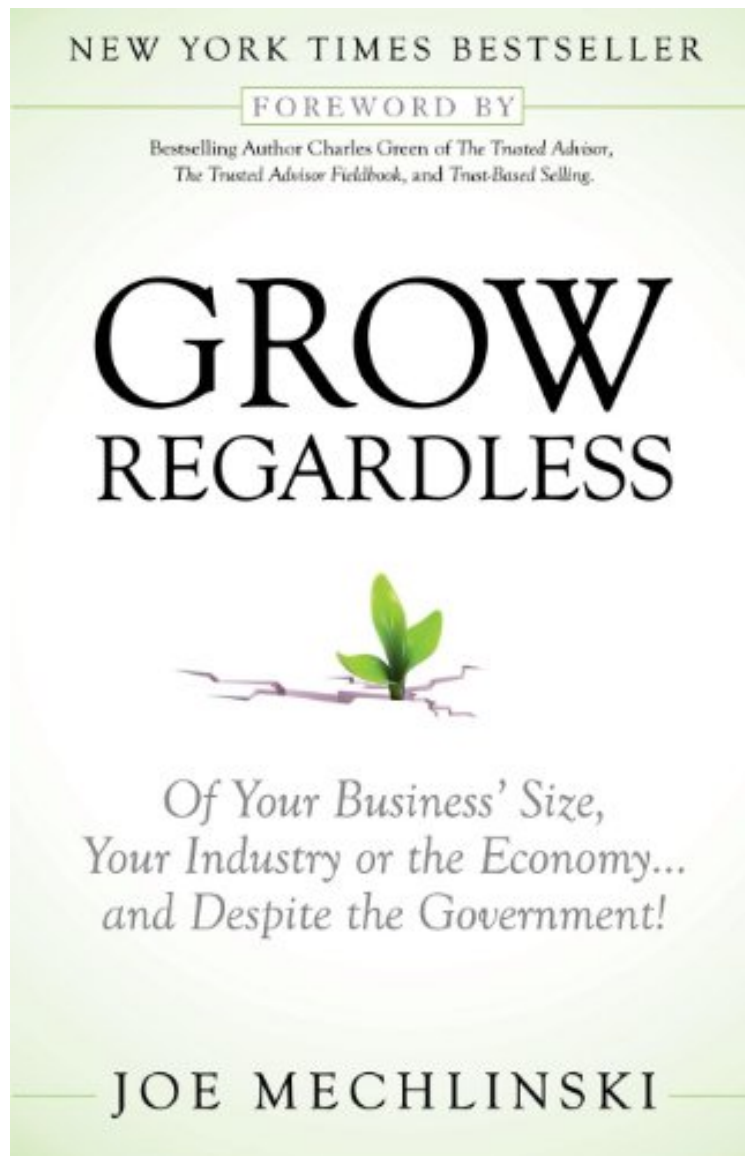


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Grow Regardless: Of Your Business' Size, Your Industry or the Economy and Despite the Government!

Joe Mechlinski

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4 of 4 people found the following review helpful. Growth Starts Here...By MackI had the pleasure of working for Joe

Mechlinski for several years prior to leading my own Sales and Marketing Team. For those who don't get the good fortune of working side by side with Joe, this book is the second best thing. Grow Regardless provides the strategy you need to help grow your business. By not accepting the "noise" that is economic, government, or industry factors as potential road blocks preventing success, Joe shows how you can break down your company and help build each facet of your organization to drive growth. This book will help open your eyes to how much every member of an organization "touches" the success of the business and how you as a leader can facilitate this process. I strongly recommend this book for people building teams and for anyone looking to step back and rethink how to grow their organization regardless of other factors. 3 of 3 people found the following review helpful. Great tips and practical advice; a must read for entrepreneurs and small business owners! By Patrick Maddigan I've found Grow Regardless to be a great read! Joe Mechlinski offers a straight-forward approach that draws on his wide breadth of experience to nail the essentials and stress the finer points of business growth, despite of the economic environment surrounding it. The author's thoughts include the style of work-place culture small business owners must strive foster in order to grow; this is something which I personally believe is an essential building block for business success. His knowledge of those successful values and traits make him a resource, a mentor, and a helpful guide for any business that thinks similarly. To sum it all up, Joe is to be commended for writing this book as a "small business cartographer", laying out a clear and detailed map for growth that feels both intuitive and instinctive. I've personally aided a diverse group of small businesses with start-up and growth in a variety of fields and, and this book is now on the highly recommended list for all of my clients! 2 of 2 people found the following review helpful. Wow - ran the highlighter out! By R. Dobry I've known Joe for many years and have been a passionate believer in his message and style of doing business as well as having the privileged of calling him a friend. Responsible for growing a mid-sized IT Solutions company in the DC Metro area, I'm always looking for ways to get ahead... so when Joe took his many years of passion towards growth and put it into a book, I wanted to get my hands on it. When I read a management book, I carry a highlighter. I look for tidbits of information, highlight them and later when reviewing use it to find what I felt valuable in a book months and years later... Reading Joe Mechlinski's book, I highlighted so much my highlighter ran out and I had to get another one! Yes, I highlighted that much "good stuff". The amount of usable tid-bits Joe give in this read is simply amazing. He doesn't draw it out into a hard read, it's quick, fast, actionable and right on target. If you want to Grow Regardless... you HAVE to buy this book, read it, absorb it, then reread it, and share it! Rich Dobry - Executive VP, The Signature Group, Inc.

Author Joe Mechlinski provides a simple, yet powerful, growth strategy for small to midsized businesses to create fundamental organizational change. The author shares the method he has used to help hundreds of companies grow despite a tough economy and what he calls "a government in gridlock." His step-by-step method, beginning with a reset in culture and direction, will reinvigorate your company, improve employees' experience, create a remarkable client experience, and enable you to tell your company's story in a compelling way. The goal of Grow Regardless is to give business leaders the tools to overcome inertia and even reverse a decline by becoming a mission-driven growth organization.

"If you want to get bigger, better, and move past all the excuses, this encouraging and practical book will give you hope and a plan." - David Rendall, author of The Freak Factor and The Four Factors of Effective Leadership "Grow Regardless is practical and compelling... a must read for every business leader trying to compete in this ever-changing financial world. Grow Regardless defines our purpose." - Bob Compton, CFO, Agora Publishing "This is a must read, must incorporate, must integrate into your corporate culture manifesto." - Edwin Warfield, CEO, citybizlist "Grow Regardless, provides a unique perspective combining both bottom line numbers with overhauling your culture resulting in a practical guide to revolutionize your organization." - Connor Marsden, US Director of CRM, Microsoft "This book is a treasure; Joe reveals a foundational path to true growth, regardless." - David Powell, COO, Federal Business Council, Inc.