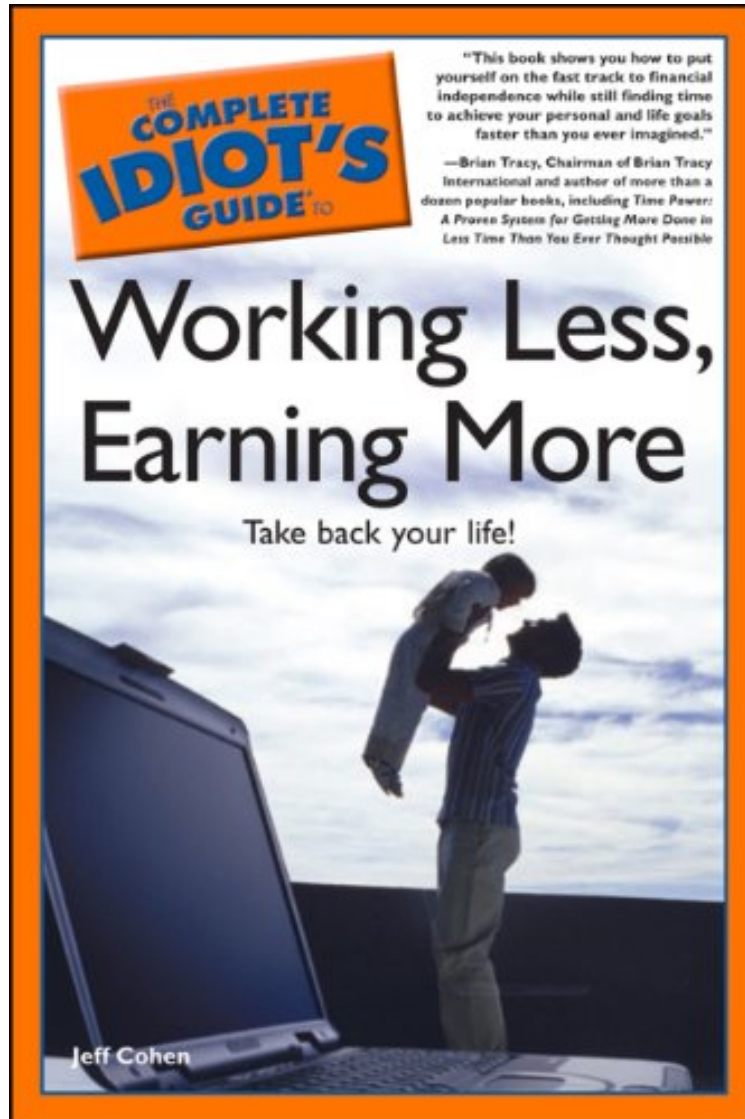


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# The Complete Idiot's Guide to Working Less, Earning More

Jeff Cohen

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**Jeff Cohen : The Complete Idiot's Guide to Working Less, Earning More** before purchasing it in order to gage whether or not it would be worth my time, and all praised The Complete Idiot's Guide to Working Less, Earning More:

0 of 0 people found the following review helpful. Start Thinking about Financial IndependenceBy CustomerI already have been doing some of the things the author suggests since the early 1990s, but there were some useful tips in this book. The author's approach is low-key and directed at those who have thought they have little choice but to be (middle to high income) wage slaves. I liked "Your Money or Your Life" for its philosophy and in-depth how-tos for achieving financial independence, although this is a quick read to open the mind if your job is making you crazy.0 of 0 people found the following review helpful. Everyone should have this book!By Denise M. RandallThis book is very

motivating! I am really taking my time with it, because I am really working on all the steps. The author states in great detail what it took for him to get where he is. I am using the same concepts, while at the same time doing what works best for me. For instance, I don't think I have any skills in becoming a consultant, but I know that I am very good at other things. This book is very well written and easy to understand. 0 of 0 people found the following review helpful. Working Less, Earning More...By NoireeI bought this book pre-owned because I could not find a brand new one anywhere. Most of the content I already learned from other books and blogs, and common sense but still a Pretty good book. Lots of information for those who are considering becoming their own boss.

A down-to-earth resource for a more-for-me life. Through practical information from an author who works about three days a week, *The Complete Idiot's Guide*; to *Working Less, Earning More* will help readers get more time and more money by learning how to: ?Think about the modern-day work ethic in a new way ?Set income-focused goals, and achieve them ?Build, and maintain, powerful relationships and networks ?Round out skill sets to be more marketable ?Maximize technology to minimize time spent on minutia ?Avoid time wasters and efficiency traps

From the AuthorHow many hours do you spend at work every week?nbsp;nbsp;Is it 35, 50, or maybe even 80?nbsp;nbsp;Add on evening conference calls from home, late night blackberry emails from bed, plus weekend work catch-up time and you just might be spending 50% or more of your week on the job.nbsp;nbsp;Add-in sleeping time and your week is spoken for before it even begins.nbsp;nbsp;Have you ever wanted to cut those working hours in half without sacrificing money?nbsp;nbsp;What if I told you your income could double or triple while still dramatically cutting your hours on the job?nbsp;nbsp;Do I have your attention yet?nbsp;nbsp;What I'm about to share in *The Complete Idiot's Guide to Working Less and Earning More* is not a get rich quick scheme.nbsp;nbsp;It's also not a book about reading tea leaves to choose your lucky lottery numbers.nbsp;nbsp;You won't be advised to try out for game shows or convince your parents to bequeath your inheritance early.nbsp;nbsp;You won't read about hot stock tips to quit your day job and become a day trader.nbsp;nbsp;You won't be trolling beaches with a metal detector hoping to score a rare coin.nbsp;nbsp;*The Complete Idiot's Guide to Working Less and Earning More* is a practical, clear, and most importantly attainable game plan for reducing the hours you spend on the job while maintaining or raising your income.nbsp;nbsp;Whether you work as an employee, run your own business, or work as a freelancer, this is your personal guide to a life of financial security and ample free time.nbsp;nbsp;I know you're thinking you can't have it both ways.nbsp;nbsp;Either you put in long hours to build wealth or you live more modestly to support a lower income job.nbsp;nbsp;I'm here to break that mindset and prove to you that high income and abundant leisure time can co-exist.nbsp;nbsp;I'm living proof.nbsp;nbsp;I more than doubled my income in half the working hours after I left my job to follow the very plan you'll learn in this book.nbsp;nbsp;Today, I maintain this income working three or four days per week maximum.nbsp;nbsp;You know how you look forward to long holiday weekends?nbsp;nbsp;Well I get one of those weekends every week of the year and you can too.nbsp;nbsp;So what's the secret if you don't need to buy a metal detector, audition for *Wheel of Fortune* or load up on lottery tickets?nbsp;nbsp;The key is asking yourself two fundamental questions.nbsp;nbsp;How many hours do you want to work each week and how much money do you want to make in those hours?nbsp;nbsp;Answer those two questions and you'll know in minutes if your current job can support a working less, earning more lifestyle.nbsp;nbsp;My traditional job certainly didn't stack up and that's why I changed my approach to generating income and enjoying free time.nbsp;nbsp;I hope to take you on the same journey through this book.nbsp;nbsp;So let's make some money without burning the midnight oil! --For the Work Less Reader (added by author)From the Back CoverYou know it can be easy to get lost in the rat race, but you'd rather live your life on your own terms. nbsp;nbsp;If you're willing to think outside the cubicle, you can survive -- and thrive -- on less than a 40+ hour workweek. nbsp;nbsp;This book is your ticket to the ultimate workplace benefit-- more time and more money. nbsp;