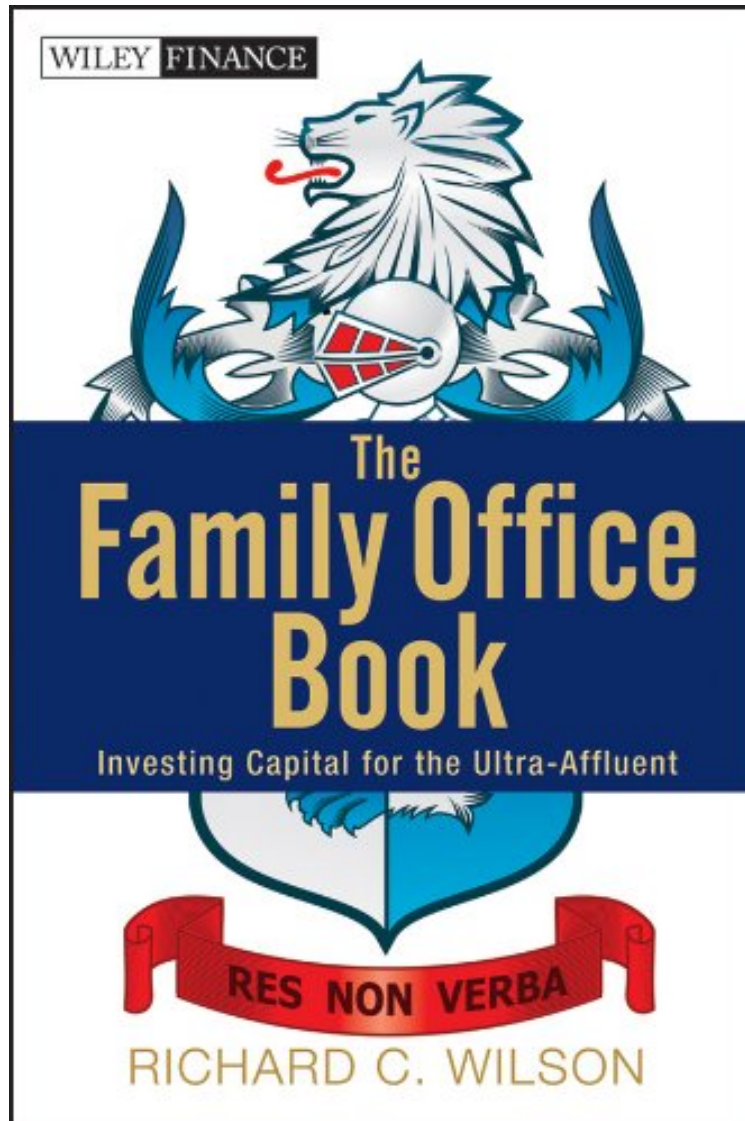


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The Family Office Book: Investing Capital for the Ultra-Affluent (Wiley Finance)

Richard C. Wilson

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Richard C. Wilson : The Family Office Book: Investing Capital for the Ultra-Affluent (Wiley Finance) before purchasing it in order to gage whether or not it would be worth my time, and all praised The Family Office Book: Investing Capital for the Ultra-Affluent (Wiley Finance):

0 of 0 people found the following review helpful. Excellent guide to family issuesBy Cynthia W VaidaVery useful not only for confirming our own research and life experiences, but understanding client concerns and family concerns about money, how we all deal with the presence or absence of same, and how to perhaps develop our own ideas about

how to advise clients, friends and family. 0 of 0 people found the following review helpful. Five Stars By Ray Great overall perspective on family offices. Added to my knowledge even after all my years in the business. 0 of 0 people found the following review helpful. Five Stars By H. Elvin Knight, Jr. It is a very informative book with respect to forming or joining a family office.

Key strategies for running a family office for fund managers Understanding the basics of the family office industry is essential if you want to succeed in establishing a successful fund for a wealthy family. That's where *The Family Office Book* comes in. Outlining key strategies for family offices, from what a family office is to how the industry operates, and important global differences, the book is packed with interviews with experts from leading family offices. Providing readers with need-to-know tips and tools to succeed, *The Family Office Book* gives current and future practitioners everything they need to know about this popular segment of the financial industry. Includes investment criteria, presented as a roadmap showing how several family offices are allocating capital. Outlines strategies for fund managers of all types, including mutual funds, real estate funds, private equity, and hedge funds on raising capital in this field. Features interviews with the most famous and sought after family offices to give real-life examples of successful family offices in action. A comprehensive and reliable resource, *The Family Office Book* details exactly how family offices are choosing investment managers and why, and how, to break into the industry.

"Packed with information about what high-net worth individuals want, need and get from professional money managers. Richard pulls back the curtain on the almost mystical world of the super-wealthy for investors and for anyone getting into the family office business. - Pimm Fox, Bloomberg TV and radio anchor. Taking Stock with Pimm Fox. *The Family Office Book* is great because it explains exactly how the family office industry works, how the ultra wealthy are investing their money, and how the fund manager selection process works. - Michael Skapoullis, Certified Hedge Fund Professional (CHP) designation alumni. Richard works with family offices and ultra-wealthy clients on a day-to-day basis. "The Family Office Book" provides a unique perspective into exactly how those with \$20M, \$100M, or \$1B are using family office wealth management vehicles to manage their capital." - Russ Alan Prince, President of Prince Associates, Inc.