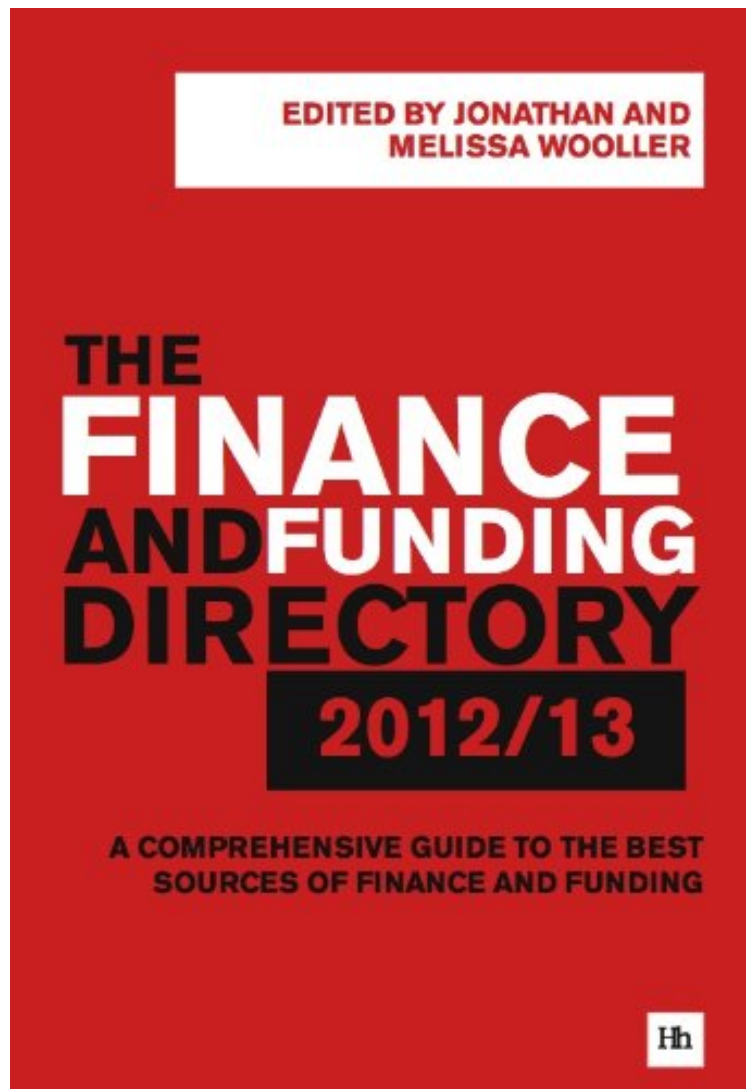


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The Finance and Funding Directory 2012/13: A comprehensive guide to the best sources of finance and funding

Jonathan Wooller, Melissa Wooller

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The key to success in raising funding, whether for yourself or on behalf of a client, is identifying the areas within the company where funding options could apply, and then providing a comprehensive solution specifically designed to meet those needs. However, many people are unaware of the various options available, and these days there are several out-of-the-box solutions which also move beyond the traditional finance and funding offerings. The information contained in this Directory provides all the insight and information you require to make a successful application for funding and covers:- Factoring and Invoice Discounting- Leasing and Asset Finance- Commercial and Corporate Finance- Banking Finance- Property Finance- Trade Finance- Bridging Finance- Equity Funding- Mezzanine Finance- Turnaround Funding- Support Organisations. Now in its third year, The Finance and Funding Directory is your essential guide to the financial resources available in the UK today.

About the Author Jonathan is Chairman of Hoskyn Child International, which is a specialist consulting practice advising the SME market on Finance and Fund raising. He acts predominantly as a Direct Advisor and Consultant to the Board of a number of growing organisations, based in both the UK and Worldwide. Melissa is a Founder Member and former in-house Finance Director of Hoskyn Child International - the specialist funding, financial and restructuring consultancy. She has worked in partnership over the last 25 years in the Consulting Industry supporting SME companies specifically in the financial sector.