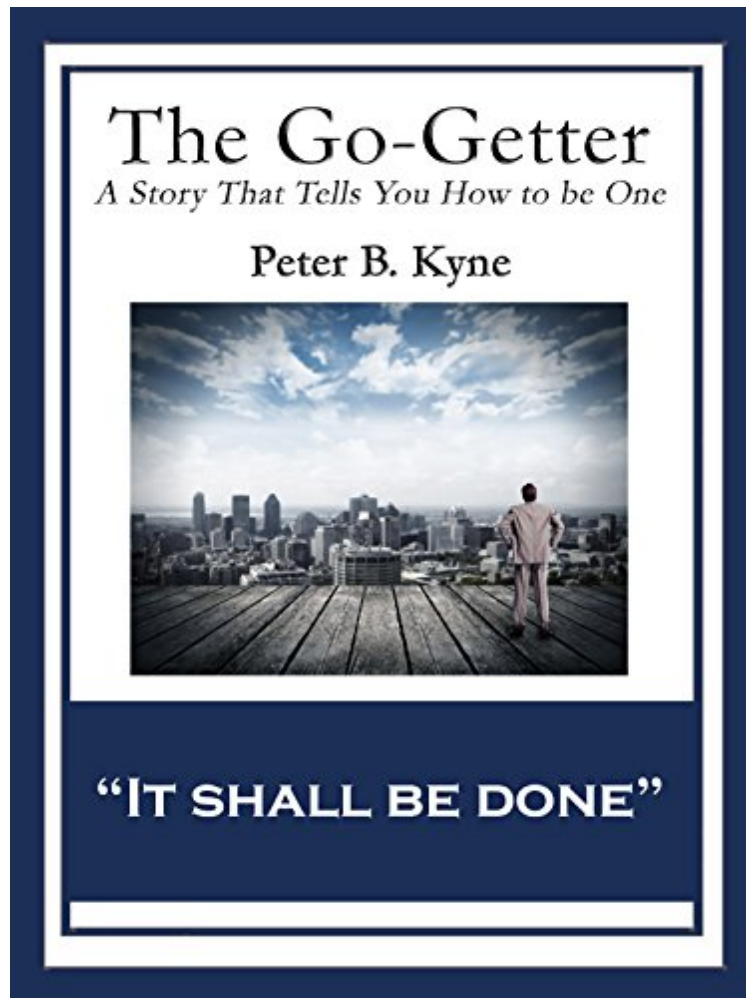


[Download] The Go-Getter: A Story That Tells You How to be One

The Go-Getter: A Story That Tells You How to be One

Peter B. Kyne

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Peter B. Kyne : The Go-Getter: A Story That Tells You How to be One before purchasing it in order to gage whether or not it would be worth my time, and all praised The Go-Getter: A Story That Tells You How to be One:

2 of 2 people found the following review helpful. Reading to ponder byBy R. DelPartoPeter Bernard Kyne has written an awe-inspiring story that he dedicated to his Chief, Brigadier-General Leroy S. Lyon, Commander of the 65th Field Artillery Brigade, 40th Division, United States Army, which most likely influenced the story behind The Go-Getter: A Story That Tells You How to be One. Although the title sounds like a sales pitch, and possibly that may have been Kyne's intention, of selling one's self in any scenario, he tells convincing story that shows the power of first impressions. In order to understand this scenario, the story revolves around Alden P. Ricks, also known as Cappy Ricks and his lumber and logging company and his encounter with a go-getter that he described as anyone under 30 years old. And during the first few pages of the short story, the only man that he thought fit that trait was his son-in-law who he was seeking to fill a position at the company's Shanghai office. But little did he know that World War I veteran

William E. Peck, a soldier who had list of unlikely circumstances after his service during the war, lost a part of his left arm, suffered a broken leg that was shorter than it should be, had a bout with pneumonia and influenza, and tuberculosis, would appear at his general office. And as he observed, illness did not stop Peck from pursuing his goal to land a job with Ricks's company. However, Rick and President of the company Mr. Skinner had something in mind to determine Peck's capability to prove his worthiness to the company. And as one reads Kyne's clever storyline, there is no denying how this narrative could have easily been included within the pages of a Dale Carnegie book. The title of the book indeed already gives the reader an idea what they may expect the storyline may be about. But that should not discourage anyone from delving into the pages of this very short story that tells an interesting perspective of how one man's persistence, logic, and common sense helped to influence his goal.

0 of 0 people found the following review helpful. It shall be read By Paul Bashaw This book was a recommendation from a neighbor. He described it as setting a tone for his work ethics. I found it to be a good story once I got past the writing/dialect style. It had a good moral compass, and I found it inspirational. It is a quick and worthwhile book to read.

0 of 0 people found the following review helpful. Great book! By Mr. Mi I love this book! The truths in this book are timeless and I think everybody should read it. I had an old copy of this book (not sure where I got it from) but I lost it and wanted something that was nicer than the PDF formats I found online. This book is great. The shipping was easy and it came very quickly. I teach an Introduction to Business class at a local university and had the students read this book at the beginning of the semester. Even though there were parts of the book that were more difficult to read than others, the students understood the importance of working hard and not giving up. I would recommend this particular book to anybody who is looking for a quick, easy read on how to stay motivated.

Although Kyne's tale of business smarts has been around for some time, it doesn't feel dated. It's a straightforward parable about a young war veteran who's handed an opportunity that will either make or break his career. If he accepts the job and pulls it off, he's a go-getter; if he fails, it's curtains. His motto—“It shall be done”—sums up Kyne's point: even if you're unsure, say you can do it. Then figure out how to do it and make sure you succeed. A book about a go-getter that teaches you to be a go-getter.

From Publishers Weekly This audiobook, based on a 1921 story, follows Peck, a war veteran and double amputee eager to work for Ricks' Logging Company. The firm's executives hire the hardworking and honest Peck almost as a lark, because they're unhappy with several current employees' performance. Peck immediately surprises them by going out and selling the most undesirable lumber for unbelievably high prices. He's back in the office briefly before heading out on another sale when he's asked to do an odd errand: he has to track down a particular blue vase in a shop on Sunday and deliver it to the company president by that evening. The intrepid Peck finds the store, tracks down the owner and finally obtains the vase, proving he is indeed a go-getter. The story is undoubtedly old-fashioned, but the actions and attitudes of both the worker and the manager still ring true today. Although using an exaggerated tone at times, Morey brings Peck to life, particularly in portraying the salesman's frustration when he has difficulty finding the vase. The brief afterword, summarizing the message and highlighting the lessons—diligence, persistence, honesty—is useful, though not overly original, and Morey reads it straightforwardly, with no theatrics. This lighthearted parable may interest fledgling salespeople and less experienced employees.

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From Kirkus An ordinary man tries to make sense of his extraordinary powers in Stephens' (Nature of Evil, 2012, etc.) crisply narrated tale with paranormal elements. Jon Drayton knows he is special. He heals dead people. He miraculously cured his sister who almost died in a car crash. What's more, Drayton can't seem to resist the urge to exercise his abilities—he brings a few more people back from near death. But there's a problem. His good Samaritan impulses win him no brownie points with a group masquerading as the Unknowns. Every time Drayton heals someone, he finds his own life in danger. Yet, it's not so easy to kill Drayton; special weapons are needed to do the job. Having spent most of his life on the run and trying to make sense of his circumstances, he discovers that the secret to his powers might lie in the ruins of a 17th century Virginia plantation called Kings' Shadow. Who exactly was Henry King, the plantation owner, and what connection does he have to Jon Drayton? Who wrote the journal entries that surface throughout the narrative? Stephens sets up a plot with quite a few disparate threads, most of which come together at the end of the well-paced tale. Even if at times a mixed bag of paranormal elements—“firing” entering and leaving people, folks walking from one dimension to another, large dragonlike birds appearing—is thrown in, forcing the reader to occasionally suspend disbelief, the plot largely manages to hang together and reach a satisfying conclusion, complete with a pulse-pounding finale. A chief archaeologist at Kings' Shadow, Laura Girard, adds a touch of romance to the proceedings. The take-home message might be trite, but it's conveyed in an appealing manner. Stephens ends the story with what appears to be the promise of a sequel (or two) to follow. Sure to please fans of paranormal fiction. “Although Kyne's tale of business smarts has been around for some time, it doesn't feel dated. ... The 82-year-old story gets some slight spiffing up by business book writer Axelrod, and the afterword is especially helpful in pinpointing Kyne's main ideas.” - Publishers Weekly

The Go-Getter is a great book for motivating employees to take initiative and make decisions

without constantly asking for management assent. ... What a revelation!" - Mark Hansen, The American Society of Safety Engineers"Earle M. Jorgensen, who built one of the nation's largest steel distribution companies and helped persuade Ronald Reagan to go into politics ... kept stacks of a book called The Go-Getter: A Story That Tells You How to Be One [in his desk] and gave away signed copies to visitors." - The New York Times