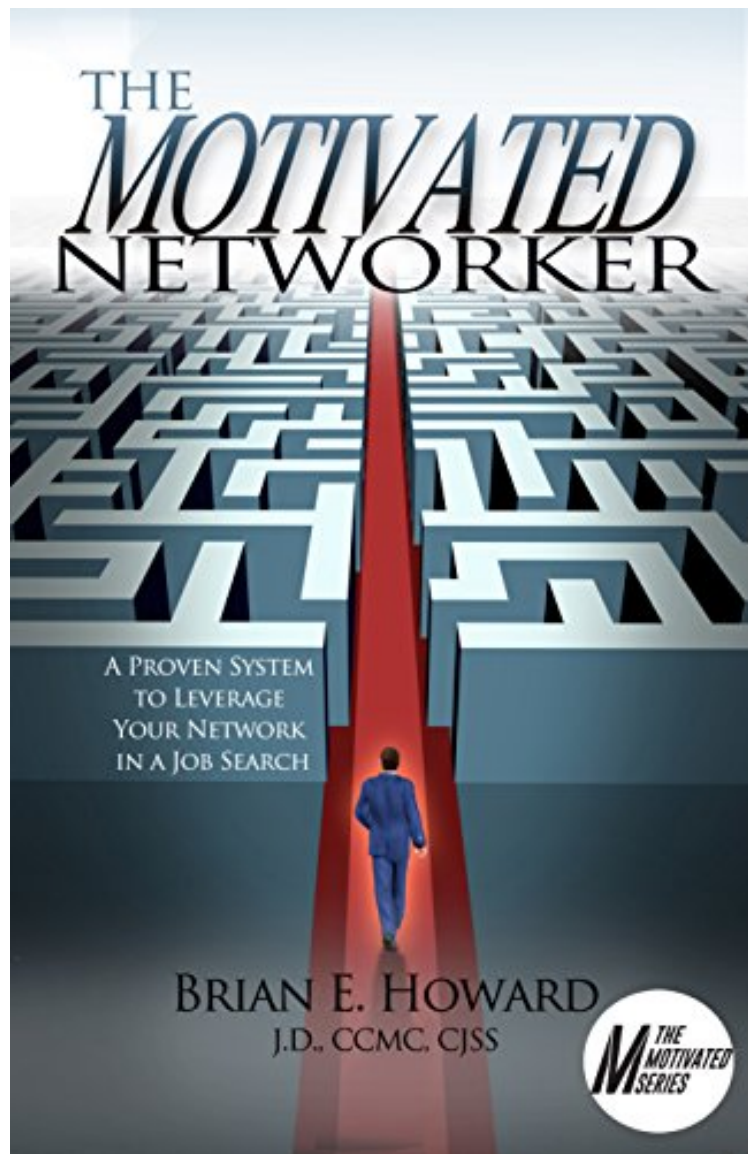


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The Motivated Networker: A Proven System to Leverage Your Network in a Job Search (The Motivated Series)

Brian E Howard

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Brian E Howard : The Motivated Networker: A Proven System to Leverage Your Network in a Job Search (The Motivated Series) before purchasing it in order to gage whether or not it would be worth my time, and all praised The Motivated Networker: A Proven System to Leverage Your Network in a Job Search (The Motivated Series):

0 of 0 people found the following review helpful. The Motivated Networker is a must read! By Customer Brian is a respected expert in the recruiting/placement industry and his book will help anyone that wants to network the right way find a new job. I discovered many of the concepts in the book translate extremely well into general business and personal networking too! What a goldmine of information! Brian writes in an easy to read style about unique networking concepts such as the right mentality for networking, being properly prepared to network successfully, your "Cabinet", your "Sales Company" networking conversations, networking with recruiters and so many other networking topics that I can't possibly mention in a brief review. The book is on point and comprehensive. I highly recommend The Motivated Networker to anyone who wants to network to advance their career, friendships and success.... which I would conclude is any business professional. 0 of 0 people found the following review helpful. If you do ANY networking in your job, you need to read this book! By Customer I heard about this book from a friend and decided to give it a read as I'm always looking to sharpen my professional skills. Finally someone has elegantly captured the meaning, process and development of an excellent networking regimen. For those that might not be used to using this skill in their daily profession, it gives simple, concise, step-by-step instructions of how to institute a solid networking practice. Very well written and great "conversational" style by the author. Fantastic book that I will keep near my desk for constant reference.

The Motivated Networker has been endorsed by Dr. Ivan Misner, Founder of BNI (Business Network International) - The world's largest business networking organization. Dr. Misner has been dubbed "The Father of Modern Networking" and is one of the world's leading experts in business networking. "The Motivated Networker is the most comprehensive networking book on the market on how to use networking to find a job. Well-written, thoroughly researched, and practical, The Motivated Networker covers important networking topics and introduces the "ICE" Method for job search networking. It is a must-read for all job seekers!" The Motivated Networker is a practical, non-nonsense guide for networking during a job search. When 60-80% of all jobs are filled through some form of networking, mastering the skill of networking is imperative to success in landing a new job in the shortest time possible! Brian Howard provides a proven and systematic approach for helping thousands of job seekers find hidden job market openings leading to job offers. This book gives you a distinctive competitive edge by teaching networking techniques that will create job leads, interviews, and a fulfilling career position. The Motivated Networker is part of The Motivated Series of job search books. The Motivated Networker provides networking techniques and insight not otherwise written about, while thoroughly covering typical networking topics. It is a comprehensive approach for today's job seeker who needs quick and direct guidance for effective networking during a job search.

The Motivated Networker is the most comprehensive networking book on the market on how to use networking to find a job. Well-written, thoroughly researched, and practical, The Motivated Networker covers important networking topics and introduces the ICE Method for job search networking. It is a must-read for all job seekers! --Dr. Ivan Misner, Founder of BNI (Business Network International) About the Author Brian Howard, J.D. is a Certified Career Management Coach (CCMC), a Certified Job Search Strategist (CJSS), a Certified Professional Resume Writer (CPRW), an actively practicing executive recruiter, and President of The Howard Group. With over 25 years of real world recruiting experience, he has received various accolades and international acclaim for his recruiting ability, and is a member of an international recruiting organization's Hall of Fame. Under Brian's leadership, The Howard Group has received the prestigious Best in Class Award for Overall Client Satisfaction and has been honored with the International Office of the Year Award. Brian Howard has helped thousands of job seekers over the course of his career. He has pulled together his years of recruiting and job search experience into the writings of The Motivated Series of job search books. These books include: The Motivated Job Search, The Motivated Job Search Workbook, The Motivated Networker, Over 50 and Motivated, and Motivated Resumes and LinkedIn Profiles.