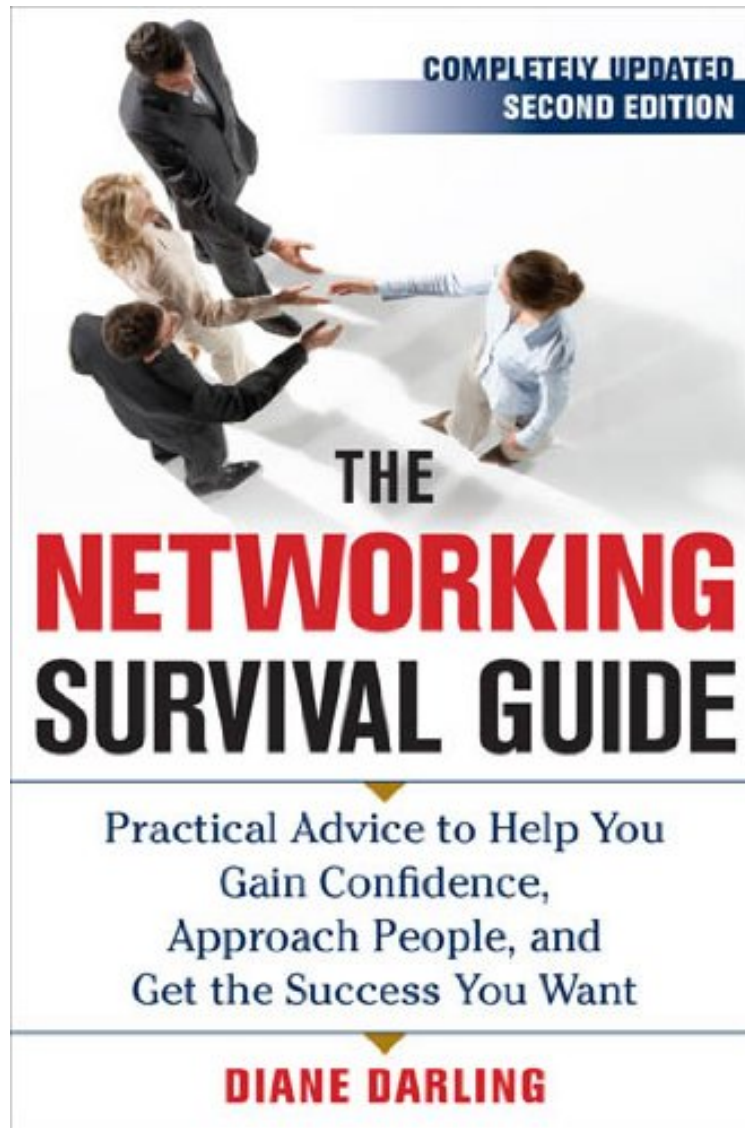


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The Networking Survival Guide, Second Edition: Practical Advice to Help You Gain Confidence, Approach People, and Get the Success You Want

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- Identify and develop mutually beneficial relationships
- Create a strategy so your network is in place before you need it
- Succeed at networking even if you're an introvert
- Use the proper etiquette in any situation
- Turn conversations into opportunities
- Become a resource for fellow networkers