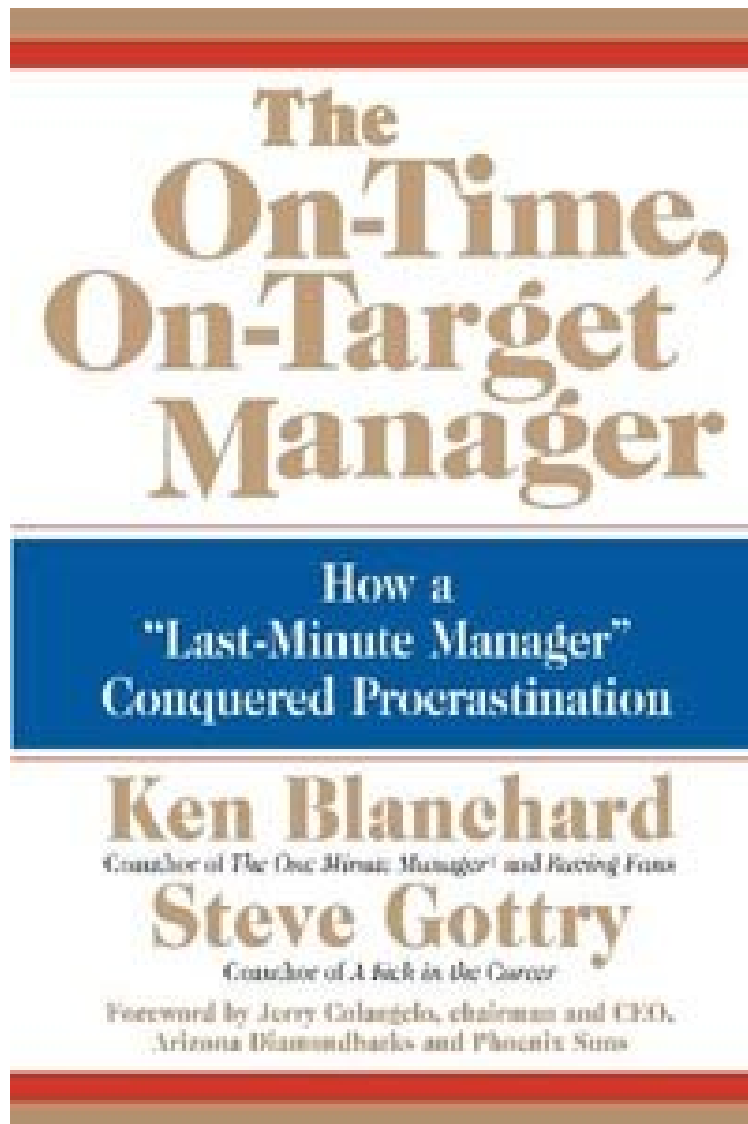


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The On-Time, On-Target Manager: How a "Last-Minute Manager" Conquered Procrastination

Ken Blanchard, Steve Gottry

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Ken Blanchard, Steve Gottry : The On-Time, On-Target Manager: How a "Last-Minute Manager" Conquered Procrastination before purchasing it in order to gage whether or not it would be worth my time, and all praised The On-Time, On-Target Manager: How a "Last-Minute Manager" Conquered Procrastination:

24 of 25 people found the following review helpful. Not up to the standard I expect from the seriesBy Ray SalemiI have always enjoyed Ken Blanchard's management books because they deliver simple and straightforward

management principles in an easy-to-learn style. For example, *The One Minute Manager Meets the Monkey* is a classic of proper delegation. Unfortunately, *The Last Minute Manager* was not up to the usual standards of this series. The book was not compelling and did not really teach the reader a solution to the problem of procrastination.* The basic problem was that the book did not have a simple system to teach. Though the system was called The Three P's these were really headings for a complex variety of questions, ideas and principles that made the execution process more complex than it needed to be. The fact that the third "P" started with C was a bit jarring. The book claimed this was a mnemonic device but I see it more as an symptom of the fact that the whole model needed more work.* The main character is a doofus. I didn't find myself cheering for his success, I simply found myself annoyed with him. The descriptions of him as "Bob the last-minute Manger", "Bob the suddenly-surprised Manager", "Bob the newly-focused Manager" etc were also annoying.* The book had too much theory and not enough tactics. It presented you with high levels questions and ideas about your priorities but it was light on examples of how to use them. For example it shows you a "triage" form but we never see Bob use it.* There were no examples of how Bob the-highly-annoying Manager used his new found skills to improve his work or productivity. The book did not clearly tie the process in the book to the problem of lateness, poor-quality, and stress. There is definitely room for a Blanchard book on the problem of time management. I'm afraid that I can't recommend this one. Instead I recommend "First Things First" by Steven Covey for those struggling with this issue. It is much more work to read, but I think it solves the problems that afflict Bob in this story in a more straightforward manner. Finally there is a pet peeve. Why do all these management book use married men as examples of people who need to be fixed? I agree that the problem of choosing a sex for someone with a problem is vexing, and its most likely that married men will be the least likely to complain. That said, I think there is room for some originality in this realm. The work world has a much wider constituency than married men named "Bob". I hope we see it reflected in future books.

0 of 0 people found the following review helpful. Great book and very eye opening
By A Customer
Found this book actual opened up a lot of questions I have with my career and personal values
It made me realise that there is a way to get out of the rut that we can get ourselves into
Follow some simply questions into your everyday life and you can make a difference.
0 of 0 people found the following review helpful. A must read
By Kindle Customer
This book speaks to all leaders or managers and individuals alike, it's an amazing account on how you can overcome procrastination and begin to make decisions on time and on target. I recommend this book.

Ken Blanchard's phenomenal bestsellers, such as *The One Minute Manager* and *Raving Fans*, have made him a globally recognized business legend. Millions look to Blanchard for innovative approaches to management, leadership, customer service, and much more. Now, he has joined with noted business author Steve Gottry to explore one of the most common and insidious problems plaguing the workplace—procrastination. *The On-Time, On-Target Manager* is the story of Bob, a typical middle manager who puts things off to the last minute. As a result, he misses deadlines because his lack of focus causes him to accomplish meaningless tasks before getting to the important things. Like many professionals, Bob rationalizes, justifies, and tries to explain. Luckily, Bob is sent to his company's CEO—*Chief Effectiveness Officer*—who helps him deal with the three negative side effects of procrastination: lateness, poor work quality, and stress to himself and others. Bob learns how to transform himself from a crisis-prone Last-Minute manager into a productive On-Time, On-Target manager. With this engaging parable, Blanchard and Gottry offer practical strategies any professional can put into practice to improve his or her performance.

Procrastination is the focus of mega-selling *One Minute Manager* Ken Blanchard's latest business fable. Blanchard, and co-author Steve Gottry, tell the tale of "Manager Bob," the uber procrastinator, whose lateness, missed deadlines, and lack of priorities have put his job in jeopardy. And Bob is not alone. "If you study the personal and corporate crash and burns of this world, you'll discover that procrastinators move to the head of the class." The authors create a dialogue between Bob and a fictional chief effectiveness officer who introduces a three-step strategy to work "on-time and on-target." The first technique "create priority," is explained in terms of triage, a battlefield term for assigning an order of medical treatment on the basis of urgency. Next, Bob encounters the intriguing notion of "Propriety" expressed in the format of a succinct "Bill of Rights": Am I doing the right thing, for the right person, at the right time, with the right reasons? Finally, Manager Bob learns to distinguish between interest and commitment and the deeper meaning of yes and no. Each of the three strategies underline the premise of procrastination as a failure to define what is important. Occasionally, their message is sidetracked by cuteness, (nicknames for Bob) confusion, (calling the approach a "3-P strategy" ignores the C in commitment) and a contrived ending where Bob becomes the chief effectiveness officer. Still, the center holds with practical techniques, explained with brevity and clarity. Blanchard and Gottry know how to make a long story short. --Barbara Mackoff

About the Author
Ken Blanchard, PhD, is one of the most influential leadership experts in the world. He has co-authored 60 books, including *Raving Fans* and *Gung Ho!* (with Sheldon Bowles). His groundbreaking works have been translated into over 40 languages and their combined sales total more than 21 million copies. In 2005 he was inducted into 's Hall of Fame as one of the top 25

bestselling authors of all time. The recipient of numerous leadership awards and honors, he is cofounder with his wife, Margie, of The Ken Blanchard Companiesreg;, a leading international training and consulting firm.From AudioFileNonperformers, late performers, and the stress connected to both in complex organizations are targeted in Ken Blanchard's latest writing collaboration. The audio lesson is cleverly framed as an opportunity to be one's best-- and the story used to unfold the lesson is both charming and current. Performance oversights and delays ripple through every person and every level of an organization by forcing people to work under pressure, worry about mistakes, and become accustomed to problems that diminish the company. Not a step-by-step manual, the program offers broad principles on the emotional changes that have to take place before any behavioral steps can take hold. T.W. copy; AudioFile 2004, Portland, Maine-- Copyright copy; AudioFile, Portland, Maine