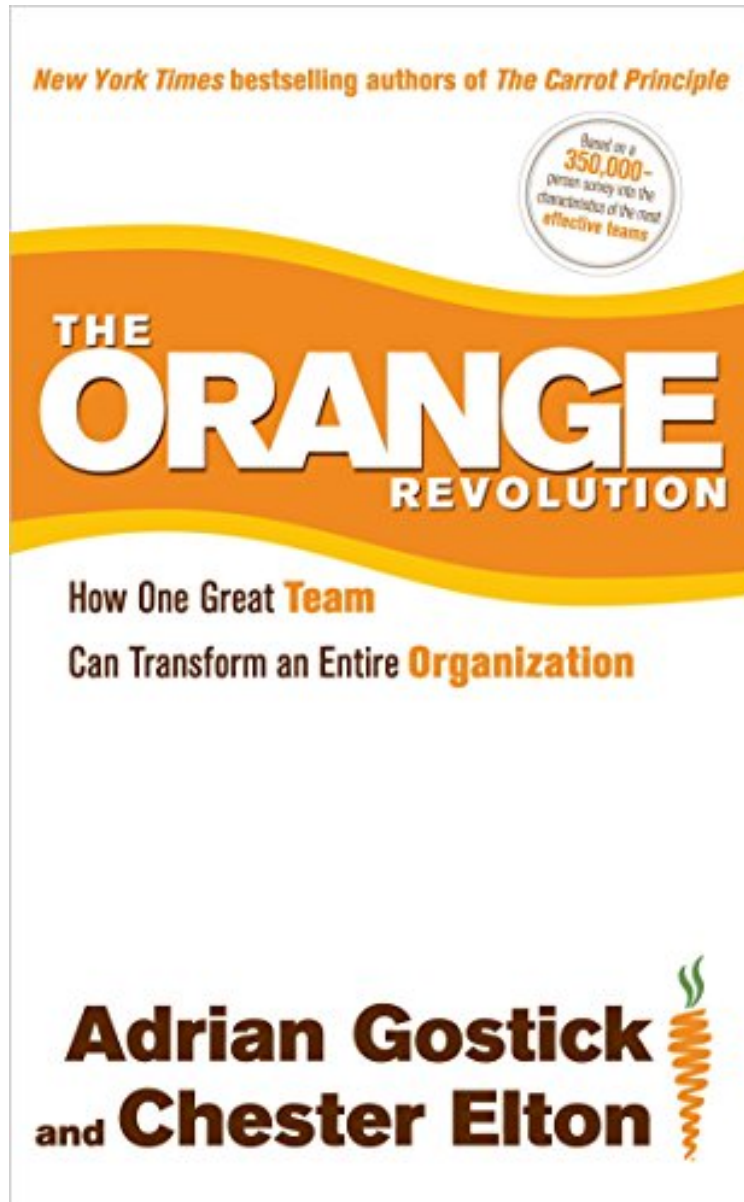


The Orange Revolution: How One Great Team Can Transform an Entire Organization

Adrian Gostick, Chester Elton

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Adrian Gostick, Chester Elton : The Orange Revolution: How One Great Team Can Transform an Entire Organization before purchasing it in order to gage whether or not it would be worth my time, and all praised The Orange Revolution: How One Great Team Can Transform an Entire Organization:

2 of 2 people found the following review helpful. Fantastic! Innovative and real life. The most practical book on Teams yet. By Juli I love this book, so much so that I purchased it for every member of my team and my boss. I can't say enough positive things. First, the book is highly readable. It's not full of mumbo-jumbo, psycho-babble or cute catch phrases. It's quite simply a practical guide based on thorough research. It's written in an everyday voice, very much like I were reading a novel, that I find interesting. It's not pretentious, condescending or overbearing. Second, the book gives practical examples of what does and what doesn't work. They name names of those that DO work. They don't name names of those that don't work, which I do like. They also remain very professional about the criticism. It's not about making the team looking bad. It's teaching a lesson so other people on other teams don't make the same mistakes. I have found that I now think differently in the team environment. I approach problems regarding issues and complexities differently. And, I know that my team members do too. I can see the difference. It's exciting and profound for my team. We're taking a product that everyone is required to use, but also hates, and we're changing attitudes because of our attitude and our new way of operating - a direct result of the information in this book. If you're interested in improving your team and you're interested in approaching it in a different way, I think you'll find value in this book.

1 of 1 people found the following review helpful. Excellent book to read as a team! By Donovan I loved this book! I think what made it especially good was I read it with my fabulous team and it cemented with research (350,000 people) what I have always believed - that success comes mainly from teams. It summed up a and put into words a number of leadership ideas that I've had in my mind for years, but never fully articulated, that it is important to have the team focused on a common cause and purpose, that it is a collaborative effort where the team recognizes each other and holds each other accountable and the importance of truly bringing the team together and cultivating an environment of trust and responsibility. I believe one of the fundamental keys to a leader's success is that everyone on their team is engaged and that without a fully engaged team success or at least world class success will be non-existent (or at least fleeting). The team needs to be passionate about what they do and passionate about their mission. For my team that is empowering managers to lead and take responsibility for their own teams - their development, their performance and their success. It is also about helping managers drive engagement on their teams. It is something my entire team is passionate about and I think made it especially wonderful to read this book together as a team. In this book, Chester and Adrian take what they've culled from thousands and thousands of survey's and the condense it into some simple principles and nuggets of wisdom. They made this easily readable by adding in stories of many teams. A year ago when I joined this team someone asked what I would do if things didn't change and I said that for starters, my philosophy was that as an associate working for a company that you weren't happy with you had three options - accept things the way they are, change things or leave. I told her that I would give it a full year and I believed the only answer was to change things. It's now been a year and we are well on our way to becoming a team that will literally transform the entire organization. Our little team of less than twenty has direct influence over thirteen thousand associates and approximately 300 managers. While The ORANGE Revolution didn't really tell us anything we didn't know, it did help focus us and each chapter led us into wonderful areas of discussion and reflection (we read a chapter each week and talked about it for 30 minutes). I'd highly recommend this book to anyone who works on a team - it doesn't matter if it is a work team, a sports team, a volunteer team or a community or church team - this book will give you great tips for taking your team to the next level.

0 of 0 people found the following review helpful. Great TEam Development and Operations By Kindle Customer WOW is so very powerful! This small effort will make a tremendous difference in team and personal life. Keep the positive re-inforcement in the forefront of your team and all the members.

From New York Times bestselling authors and renowned leadership consultants Adrian Gostick and Chester Elton comes a groundbreaking guide to building high-performance teams. What is the true driver of a thriving organization's exceptional success? Is it a genius leader? An iron-clad business plan? Gostick and Elton shatter these preconceptions of corporate achievement. Their research shows that breakthrough success is guided by a particular breed of high-performing team that generates its own momentum— an engaged group of colleagues in the trenches, working passionately together to pursue a shared vision. Their research also shows that only 20 percent of teams are working anywhere near this optimal capacity. How can your team become one of them? Based on a groundbreaking 350,000-person study by the Best Companies Group, as well as extraordinary research into exceptional teams at leading companies, including Zappos.com, Pepsi Beverages Company, and Madison Square Garden, the authors have determined a key set of characteristics displayed by members of breakthrough teams, and have identified a set of rules great teams live by, which generate a culture of positive teamwork and lead to extraordinary results. Using a wealth of specific stories from the breakthrough teams they studied, they reveal in detail how these teams operate and how managers can transform their own teams into such high performers by fostering: Stronger clarity of goals Greater trust among team members More open and honest dialogue Stronger accountability for all team members Purpose-based recognition of team members' contributions The remarkable stories they tell about these teams in action provide a simple and powerful step-by-step guide to taking your team to the breakthrough level, igniting the passion and vision to bring about an Orange Revolution.

From Booklist*Starred * Why doesn't every corporate leader actively listen to employees and to veteran consultants like Gostick and Elton (authors of the Carrot Principle books)? Though the answer to that question isn't the subject of this book, adopting the how-tos for realizing dreams could indeed provide the solution to staid, stagnant, and unrewarding work in America. As with most human resources type of business books, the authors present ideas in a many-stepped process, with principles to follow, often too many to remember. Yet if readers and executives just stick to their rule of three (wow, no surprises, and cheer), the rewards of an engaged workforce will probably ensue. Examples of great teams, believe it or not, proliferate here; in addition to the well-known cultures of a Zappos, for instance, there are also stories from Medical City Dallas Hospital, Pepsi Bottling Group, the Blue Angels, and Nash Finch, all about the power of teams to transform. And lest you think that the authors simply collected anecdotes, their philosophy is based on valid and overwhelming statistics, thanks to the Best Places to Work database (350,000 employees from 28 industries): 63 percent of workers surveyed found productivity to be positively affected when coworkers are friends outside of work (to cite just one finding). Take a letter to the C-suite: it's all about work that matters. --Barbara Jacobs "This book can change your business as it teaches you how you can create great teams to WOW your customers, employees and vendors." --Tony Hsieh, CEO, Zappos, and Author of Delivering Happiness "From the first story to the last, The Orange Revolution captivated me. Chock full of solid research, inspiring stories and practical tips on how to turn your group into a breakthrough team. Their 100 ways to bring your team together is alone worth the price of the book." --Jim Kouzes, coauthor, The Leadership Challenge and The Truth about Leadership. "This book captures the true essence of leadership and how leaders develop teams that make a difference and truly work." --GJ Hart, President CEO, Texas Roadhouse, Inc. "The book is a blueprint for revolutionary team performance. It is a neo-classic." --Dave Ulrich, Professor, Ross School of Business, University of Michigan and Partner, The RBL Group "A rare and extraordinary business book, The Orange Revolution contains everything you need to cultivate a breakthrough team." --Matt Davis, CEO, Pets at Home (UK's largest pet store chain) "The Orange Revolution should be required reading for all people leaders wishing to unleash the power of their workforce and create an ongoing fountain of high performance." --David Kasiarz, Senior VP of Global Compensation and Benefits, American Express "Truly groundbreaking. Gostick and Elton take us to new heights in cultivating great teams. This book will bring you world-class results!" --Marshall Goldsmith, Executive Coach and Author of MOJO and What Got You Here Won't Get You There About the Author Adrian Gostick is then New York Times bestselling coauthor of The Best Team Wins, The Carrot Principle, and All In, which are sold in more than fifty countries around the world. He is a founder of the global training firm The Culture Works, with a focus in culture, teamwork, and employee motivation. Learn more at TheCultureWorks.com or CarrotGuys.com. Chester Elton is coauthor of The Best Team Wins, The Carrot Principle, and All In, a popular lecturer, and an influential voice in global workplace trends. He is a founder of The Culture Works and advises the leadership teams of numerous Fortune 500 firms on cultural and teamwork issues. Learn more at TheCultureWorks.com or CarrotGuys.com.